



## ***TELECOM IP PBX SALESPERSON***

***The IP PBX marketplace is booming as businesses are replacing their traditional business telephone systems with IP PBX'es. Join us and be part of this exciting opportunity.***

### ***WHY REPRESENT TELEDYNAMIC***

***#1. Leads*** – We have a program that generates leads. (Last year our top salesperson fulfilled 70% of their quota from these leads).

***#2. “Best Of Breed” Product Line:***

3Com VCX & NBX (SIP-Based Systems)

Nortel BCM (Hybrid)

Digium Asterisk (Open Source)

Fonality SIP PBX (Branded Open Source)

Telepacific, AT&T, Bandwidth.com & New Edge Networks

***#3. Superior Value Proposition*** - Teledynamic offers a full line of telecom products. This allows you to offer a total solution and increases the size of the sale.

***#4. Forward Thinking*** - We embrace standards such as SIP and open source as well as traditional solutions, while our competitors still sell TDM and hybrids masquerading as IP PBX'es.

***#5. Stability*** – Teledynamic was established in 1979.

***#5. Superior Customer Support*** - We have perfected a unique support model that blows away our competitors.

### ***TARGET MARKET***

Our target market is businesses with 15-250 employees, headquartered in the Greater San Francisco Bay Area.



***JOB REQUIREMENTS***

Five years field experience in selling high tech hardware and services direct to end user businesses.

Proven experience selling to “C” level executives and IT management in medium-sized companies.

Enjoy working in an established, but entrepreneurial environment.

***COMPENSATION***

An accomplished salesperson will make from \$90,000 to \$150,000 plus.

***BENEFITS***

Our package includes PTO (paid time off), health benefits and in-house training.

To learn more about us, visit [www.teledynamic.com](http://www.teledynamic.com)

Please send inquiries and resumes to [sales@teledynamic.com](mailto:sales@teledynamic.com)